

Entrepreneurship Annual & Weekly Syllabus Split-Up - 2025-26
Grade XI

S.No	Month	No. of Working Days		No. of Days	Topic	Sub Topic	Resources	Activity	Mid April Test	Periodic Test 1	Pre Mid Term	Mid Term	Periodic Test 2	Post Midterm	Annual
1	March		Week 1												
			Week 2	6											
			Week 3	5											
			Week 4	6											
			Week 5	6											
2	APRIL	23	Week 1	5											
			Week 2	5											
			Week 3	4											
			Week 4	6											
			Week 5	3											
3	JUNE	19	Week 1	0	SUMMER VACATION (SESSION STARTS 9TH JUNE)										
			Week 2	6	SESSION START [9 JUNE] Unit 1: Entrepreneurship: Concept and Functions	Entrepreneurship – Concept, (Entrepreneur, Entrepreneurship and Enterprise) Functions and Need,	CBSE Study Material and Prescribed Text Book	Discussion		Yes	Yes	Yes			Yes
			Week 3	6	Unit 1: Entrepreneurship: Concept and Functions	Entrepreneur versus entrepreneurship, Functions of an Entrepreneur, Myths of Entrepreneurship, Advantages and Disadvantages of Entrepreneurship, Process of Entrepreneurship		Discussion		Yes	Yes	Yes			Yes
			Week 4	6	Unit 2: An Entrepreneur	Why be an Entrepreneur, Types of Entrepreneurs (four basic classifications) Entrepreneur on the basis of types of business, Entrepreneur on the basis of application of types of technology		Discussion		Yes	Yes	Yes			Yes
			Week 5	1	Unit 2: An Entrepreneur PERIODIC TEST 30th JUNE - 7 JULY	Entrepreneur on the basis of their motivating factors, Other categories of entrepreneurs.				30th June- 7th July	Yes	Yes			Yes
4	JULY	27	Week 1	5	Unit 2: An Entrepreneur	Entrepreneurial competencies and their classifications. Ethical Entrepreneurship, What are ethics? Definition of 'Business Ethics, Why is ethics important to an entrepreneur?		Discussion			Yes	Yes			Yes
			Week 2	6	Unit 2: An Entrepreneur	Entrepreneurial Values, Attitudes, Features of attitude Sources of attitudes Essential attitudes of an Entrepreneur. Motivation, Process of Motivation,		Discussion			Yes	Yes			Yes
			Week 3	6	Unit 2: An Entrepreneur	Motivation Theories (Maslow's Hierarchy of Needs Theory, McClelland's Theory of Needs) Difference between Entrepreneur and Employee. Intrapreneurship		Discussion			Yes	Yes			Yes
			Week 4	6	Unit 2: An Entrepreneur	Why is Intrapreneurship necessary? Consequences of not encouraging Intrapreneurship		Discussion			Yes	Yes			Yes
			Week 5	4	PRE MID TERM EXAM/PROFICIENCY TEST-1 [CLASS XI] [1ST AUGUST-8 TH AUGUST,2025]					1st - 8th Aug	Yes				Yes
5	AUGUST	23	Week 1	2	Unit 2: An Entrepreneur	Why is Intrapreneurship necessary? Consequences of not encouraging Intrapreneurship		Discussion				Yes			Yes
			Week 2	5	Unit 3: Entrepreneurship Journey	Idea generation , Misconceptions and realities, Generating Ideas, Ways to Generate Ideas, Importance of evaluating ideas , Feasibility Study,		Discussion				Yes			Yes
			Week 3	5	Unit 3: Entrepreneurship Journey	Feasibility Study, (types and features), Preparation of a Business Plan , Business Plan Execution , Difference between Feasibility study and Business Plan		Discussion				Yes			Yes
			Week 4	6	Unit 4: Entrepreneurship as Innovation and Problem Solving	Why entrepreneurs are called problem solvers? Solving Problems to Meet the Needs and Wants of People , Innovations Leading to Entrepreneurial Ventures		Discussion				Yes	Yes		Yes
			Week 5	5	Unit 4: Entrepreneurship as Innovation and Problem Solving	Who is a Social Entrepreneur? Characteristics of Social Entrepreneurs		Discussion				Yes	Yes		Yes

6	SEPTEMBER	25	Week 1	5	Unit 4: Entrepreneurship as Innovation and Problem Solving	Characteristics of Social Entrepreneurs , Risk Taking , Types of Risk Taking,		Discussion					Yes	Yes		Yes
			Week 2	6	MID TERM EXAM [CLASS XI] [8TH SEPTEMBER -20TH SEPTEMBER, 2025]			Worksheets					8 - 20th Sept			Yes
			Week 3	6	MID TERM EXAM [CLASS XI] [2ND SEPTEMBER - 13TH SEPTEMBER, 2025]			Worksheets								Yes
			Week 4	6	Unit 4: Entrepreneurship as Innovation and Problem Solving	Types of Risk Taking, Role of technology and social media in creating new forms of business,		Discussion						Yes		Yes
			Week 5	2	Unit 5: Understanding the Market	Meaning of market and types of market, E Commerce and E Business differences and role. Analysing the Market Environment Analysing the Market Environment ,		Discussion						Yes	Yes	Yes
7	OCTOBER	13	Week 1	3	Unit 5: Understanding the Market	Micro Environment (Producer, Customer, Competitors, Suppliers and Market Intermediaries) . Macro Market Environment (Demographic Forces, Economic Factors, Technological Forces, Political Forces, Natural Factors, Cultural Forces)		Discussion						Yes	Yes	Yes
			Week 2	6	Unit 5: Understanding the Market	Market Research - Concept, Importance and Process Main Steps Involved in Marketing Research, Research Instruments, Market Survey, Common Methods used Market Survey, Common Methods used for Surveying		Discussion						Yes	Yes	Yes
			Week 3	4	Unit 5: Understanding the Market	Steps in a Market Survey.Types of market survey, Marketing Mix Benefits from Marketing Mix, Marketing Mix Variables.Product (Dimensions of the Product, Nature and Classification of product) , Place (Channels of distribution and Modes of distribution) Promotion (Tools/elements of Promotion Mix) , Price (Factors Influencing Pricing, Importance of Pricing, Methods used for Pricing,) Factors Affecting Marketing Mix		Discussion						Yes	Yes	Yes
			Week 4	0	DIWALI VACATION [17 TH OCTOBER- 2 ND NC											Yes
			Week 5	0	DIWALI VACATION [17 TH OCTOBER- 2 ND NC											Yes
8	NOVEMBER	23	Week 1	0	DIWALI VACATION [17 TH OCTOBER- 2 ND NOVEMBER, 2025]											Yes
			Week 2	5	PERIODIC TEST 2 (4th - 11 NOV)	Revision		Discussion								Yes
			Week 3	6	Unit 6: Business Finance and Arithmetic	Cash register, Inflow and Outflow of cash,		Discussion							Yes	Yes
			Week 4	6	Unit 6: Business Finance and Arithmetic	Recording Cash Inflows and Outflows, Unit of Sale, Unit Cost and Unit Price,		Discussion							Yes	Yes
			Week 5	6	Unit 6: Business Finance and Arithmetic	Cost Types of Expenses or Costs(Start-up and Operational) Cash Flow Projection, Expense and Expenditure,		Discussion							Yes	Yes
9	DECEMBER	20	Week 1	6	Unit 6: Business Finance and Arithmetic	Cost Types of Expenses or Costs(Start-up and Operational) Cash Flow Projection, Expense and Expenditure,		Discussion							Yes	Yes
			Week 2	6	Unit 6: Business Finance and Arithmetic	Break Even Analysis for a single product or service.		Discussion							Yes	Yes
			Week 3	6	Unit 6: Business Finance and Arithmetic	Break Even Analysis for a single product or service.		Discussion							Yes	Yes
			Week 4	2	Unit 7: Resource Mobilization	Types of Resources – Physical, Human, Financial and Intangible. Procurement of Resources: Mobilisation, Types of Resources (Depends upon Nature of activity, Size of activity, Product specification and Type of business activity)										
			Week 5	0	CHRISTMAS HOLIDAYS [24 TH DECEMBER- 4TH JANUARY, 2026]											
10	JANUARY	22	Week 1	0												
			Week 2	6	POST MID TERM [CLASS XII] [6 TH JANUARY Revision			Discussion								Yes
			Week 3	5	POST MID TERM [CLASS XII] [6 TH JANUARY – 13 TH JANUARY, 2026]											
			Week 4	6	Unit 7: Resource Mobilization	Estimating Financial Requirement Fixed capital and Working capital Factors determining the amount of working capital, Over capitalized and Under capitalized, Capital Structure		Discussion								Yes
			Week 5	5	Unit 7: Resource Mobilization	Sources of Finance and Capital based classification of Business Enterprises, (Small Scale, Medium Scale and Large Scale), Mentorship, Selection and utilization of human resources and professionals Sources of Information, Size and Capital Based		Discussion								Yes

[illegible]